

## ELAINE GUARNIERI-NUNN

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### EXECUTIVE SUMMARY

- Entrepreneurial nonprofit executive with extensive experience in leading operations, fundraising, and program teams for both start-up and established nonprofits
  - Analytical professional skilled in leading change initiatives large and small through periods of accelerated change
  - Operations leader with experience in strategy, project management and people
  - Collaborative manager skilled at building and inspiring engaged teams
  - Proven record of working with different constituent groups including boards, strategic partners, committees and volunteers
  - Excellent communication and interpersonal skills
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### PROFESSIONAL EXPERIENCE

#### FACING HISTORY AND OURSELVES

Oakland, CA

2014 - Present

##### Executive Director, San Francisco Bay Area

*Responsible for executing and meeting all regional goals for global education nonprofit.*

- Increased regional revenue by 55% in four years, including a 50% increase in foundation and corporate support and a 40% increase in major donors, exceeding cash and revenue targets of \$2.1M in FY19
- Launched pilot corporate engagement workshops on diversity and inclusion issues for corporate partners, securing largest corporate engagement contract for organization
- Serve on FH Senior Management team and partner with organizational leads on marketing, finance, program and operations in cross-functional teams
- Manage regional team of 10 and partner with 37 members of regional advisory board
- Lead the design and execution of three major fundraisers each year, including 650+ person Benefit Dinner, and multiple events targeted for major donors and young professionals
- Currently designing statewide strategy and implementation plan for scaling program across California
- Grew the number of fee for service contracts with school districts and charter management organizations
- Nominated to attend the *Executive Program for Non Profit Leaders* at Stanford University's Graduate School of Business in May 2019

#### ENCORPS STEM TEACHERS PROGRAM

San Francisco, CA

2012 - 2014

##### Executive Director

*Directed all aspects of STEM teacher pipeline organization. Transformed a declining nonprofit organization into a thriving and effective entity.*

- Executed leadership and outreach strategies, identified and cultivated new funding sources, redeveloped the board and expanded program statewide
- Increased revenue by 50% and eliminated debt in two years by diversifying funding base
- Launched partnership with federal agency, *Troops to Teachers*, in organization's *STEM Military Pathway*, increasing the number of veterans transitioning into teaching
- Managed revenue-sharing partnerships with California State University system and UCLA
- Launched two new volunteer programs, *STEM Days of Service*, and *STEM-X Tutors*
- Expanded program to San Diego and Sacramento in 2013, increasing recruitment in targeted areas 75%
- Presented at *100K in 10 Summit* in 2014, CA-STEM Conference, 2013, and New Teacher Center Symposium, 2012.

**Bay Area Regional Director**

San Francisco, CA

2010 – 2012

*Oversaw EnCorps' programming in the Bay Area, including professional development, recruitment, program expansion and overall program quality.*

- Revised candidate selection competencies based on teacher effectiveness traits and student achievement, resulting in a 25% increase in candidate recruitment and retention
- Organized planning and execution of all professional development events, including three-day residential Summer Institute for pre-service teachers
- Tripled the number of partner schools and community-based organizations for teacher placements

**JOHNS HOPKINS UNIVERSITY**

Baltimore, MD

2007 – 2009

**Faculty Member, School of Education***Full-time Faculty member in Masters of Arts program tailored for intern teachers in urban education*

- Taught graduate level course on instructional practice, curriculum and assessment, methods of social studies instruction and classroom culture
- Placed, managed and monitored more than 60 university support providers for first-year teachers
- Supervised 10 first-year teachers in the lowest performing schools in Baltimore City

**GOUCHER COLLEGE**

Baltimore, MD

2002 – 2007

**Director of Teachers' Institute***Responsible for design and implementation of graduate-level program for educators*

- Doubled revenue and number of graduate participants in five years
- Launched Advanced Placement Summer Institute, a residential program of weeklong graduate courses, increasing course offerings from 2 to 26 courses, cited by the College Board in 2006 as successfully recruiting the largest number of teachers of color into AP courses in Mid-Atlantic region

**ADDITIONAL EXPERIENCE**

Leadership Public Schools, Hayward	<b>Social Studies Teacher</b>	2009 - 2010
Roosevelt High School, Los Angeles	<b>12th Grade Lead Instructor</b>	1990 - 1997
Teach For America, Los Angeles	<b>Faculty Member</b>	1990 - 1991

**EDUCATION***Executive Education***GRADUATE SCHOOL OF BUSINESS, STANFORD UNIVERSITY**, Palo Alto, CA*Masters of Science, Social Studies Education***TEACHERS COLLEGE, COLUMBIA UNIVERSITY**, New York, NY*Bachelor of Arts in History***NORTHWESTERN UNIVERSITY**, Evanston, IL